

## AI for Procurement

 Live Online Training



7 Stunden

Preis : 890,00 € netto  
1.059,10 € inkl. 19 % MwSt.  
Inhouse-Paket : Auf Anfrage

Nr.: 14986

This training demonstrates how Artificial Intelligence can transform procurement processes by making them more efficient, strategic, and data-driven. Participants will learn how to effectively use AI tools in purchasing, negotiations, and supplier management to save time, reduce costs, and make better-informed decisions. Through hands-on exercises with current AI applications, attendees will gain practical experience and be able to apply what they learn directly in their daily work.

By the end of the Course, participants will understand the potential of AI in procurement and be able to select and apply appropriate tools effectively. They will learn how AI can support every stage of the procurement cycle—from needs assessment to negotiation and supplier evaluation. Additionally, they will gain awareness of the ethical and data protection implications of AI adoption.

### Wer sollte teilnehmen:

#### Zielgruppe

This course is designed for procurement professionals, supply chain managers, strategic sourcing specialists, and anyone looking to understand and implement AI-powered procurement processes within their organization.

#### Voraussetzungen

No prior knowledge is required. Basic understanding of procurement and supply chain processes is recommended.

### Trainingsprogramm

#### Introduction to AI Tools for Procurement

- Understanding the capabilities and mechanisms of Artificial Intelligence
- Exploring available AI tools for procurement professionals
- Recognizing the advantages of generative AI in procurement processes

#### Applying AI in Procurement, Negotiations, and Supplier Management

- Integrating AI into different stages of the procurement workflow
- Automating repetitive purchasing tasks with AI tools
- Practical exercise: Scenario-based activity using participants' preferred tools or ChatGPT

#### Writing Effective Prompts and Queries to Optimize Procurement Efficiency

- Crafting precise prompts for specific procurement objectives
- Creating targeted queries to streamline key tasks

- Applying the DIALOG method to generate actionable outcomes

## Practical Exercises: AI Use Cases for Buyers

- Analyzing supplier portfolios to identify cost-saving opportunities
- Developing negotiation strategies based on AI-derived insights
- Automating purchase orders and contract generation using AI

## Implementing and Standardizing AI Use in Procurement Functions

- Identifying organizational needs and selecting appropriate AI tools
- Establishing sustainable AI-driven workflows in procurement
- Ensuring ethical, confidential, and unbiased use of AI technologies



### Schulungsmethode

In our training courses, we place great emphasis on a varied programme that is guaranteed not to bore you! Our trainers contribute their experience and expertise and share their knowledge with you in interactive sessions. We focus on a high level of personal exchange and discussion so that you are not just listening passively, but can also actively participate. Of course, theory is not neglected either - we provide you with the knowledge you need to improve your skills. But don't worry, we don't rely exclusively on classroom teaching. Group exercises without computers provide variety and allow you to apply what you have learned directly. And if things get a little complicated, we'll show you how to do it right with demonstrations. This way, you'll be well prepared to put your new knowledge into practice.

The seminar is interactive and provides basic knowledge and orientation. It uses demonstrations and incorporates interaction with participants.

## Hinweis

One week before the training course begins, you will receive an email from us with a voucher that you can use to order the training materials. If you have not received this message at least 5 working days before the training date, please contact us at [buchbestellungen@cegos.de](mailto:buchbestellungen@cegos.de) and let us know.

For our online training courses, we would like to point out that it is advantageous to have two screens. An additional screen allows you to view the training content on one screen while performing practical exercises or opening applications in parallel on the other screen.

Using two screens allows you to follow the training content more effectively and participate interactively in the exercises at the same time without having to switch back and forth between windows.

We therefore recommend that you prepare for the training in advance with an additional screen to ensure the best possible learning experience.